



Revision #6

Purchasing Agent: David Gill
Phone: (801) 538-3254
Email: dgill@utah.gov

Item: WATER SOFTENER SALT, BAGS & BULK

Vendor: 900068A Handy Wholesale Products, Inc.
P. O. Box 876
Burley, ID 83318

Remit to: 900068A A Handy Wholesale Products, Inc.
PO Box 876
Burley, ID 83318

Internet Homepage: www.handywholesale.com

General, Sales, and Usage Report Contact: Cory Hanks
Telephone: (208) 431-1156 cell or (800) 569-1251
Fax number: (801) 433-0918 (fax orders preferred)
Email address: coryhwp@pmt.org

Reporting type: Line Item

Brand/trade name: SureSoft by North American Salt

Price: See Attached List
Terms: NET 30
Effective dates: 05/16/05 through 05/15/07
Potential renewal options remaining: Two 1-year renewals
Days required for delivery: Allow 2 days (90%) for full tuck loads of bags within 150 miles of the Salt Lake Area.
Allow 4 days (90%) for bulk, less than full truck loads of bags, or beyond 150 miles from Salt Lake City.
The same driver may be requested if needed.
Price guarantee period: One Year

Freight:
Minimum order: 4 pallets. Within 100 miles of Salt Lake City less than 4 pallets may be ordered for an additional delivery charge of \$20.00 dollars. Forklift service is \$50.00 per request.
Min shipment without charges: 4 pallets
Other conditions: Contract potentially renewable through 05/15/09

Revision #6: Added forklift service charge.

BID NO. GL5063

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

**PRICING (delivered price)**

<u>PRODUCT</u>	<u>SIZE</u>	<u>ZONE 1</u>	<u>ZONE 2</u>	<u>ZONE 3</u>	<u>ZONE 4</u>	<u>ZONE 5</u>	<u>ZONE 6</u>	<u>ZONE 7</u>	<u>ZONE 8</u>	<u>ZONE 9</u>
EXTRA COARSE	50#	\$3.08	\$2.69	\$3.15	\$2.74	\$3.54	\$2.66	\$3.01	\$3.60	\$3.12
EXTRA COARSE	80#	\$4.75	\$4.13	\$4.87	\$4.21	\$5.49	\$4.09	\$4.65	\$5.59	\$4.83
COARSE KD	BULK	\$68.94	\$52.15	\$72.39	\$53.30	\$90.33	\$48.94	\$65.95	\$92.86	\$71.01
PELLETS	40#	\$3.21	\$2.90	\$3.27	\$2.94	\$3.58	\$2.88	\$3.16	\$3.62	\$3.25

<u>PRODUCT</u>	<u>BAG SIZE</u>	<u>BAGS/PALLET</u>	<u>PALLET NET WEIGHT</u>
Extra Course	50#	49 bags	2,450lbs
Extra Course	80#	30 bags	2,400lbs
Pellets	40#	63 bags	2,520lbs

REPORTS:

The contractor will submit quarterly reports (in State's Excel format) to the State Purchasing Agent showing quantities and dollar volume of purchases by each agency and political subdivision.

FINET COMMODITY CODE(S): For agency use only
77590000000 - WATER SOFTENER SALT

REVISION HISTORY:

Revision #1: Updated remittance information
Revision #2: Added number of bags and weight per pallet
Revision #3: Updated contact information
Revision #4: Updated address information
Revision #5: Price increases
Revision #6: Added forklift service charge.